# Procurement Pipeline - Anticipated Contract and Grant Opportunities - over £25,000

These are contracts/grants we anticipate beginning market engagement for in Q4 24/25.

| Title of Activity | Description of Activity | Sourcing Reason | Sourcing Route | Estimated Value (inc VAT) | Anticipated Agreement Type | Estimated Solicitation Published (month) | Estimated Agreement start (month) | Estimated Duration (months) |
|---|---|---|---|---|---|---|---|---|
| ARIA Opportunity Seed Funding - Programmable Plants | Fund a number of smaller activities outside of the main programme framework but with a Programmable Plants focus. See ARIA website here for more information. | New Procurement | Competition | Multiple awards of up to £500k each with a cumulative total of £5M | Grant and/or Contract | January 2025 | May 2025 | 6-36 |
| ARIA Opportunity Seed Funding - Maths for Safe AI | Fund a number of smaller activities outside of the main programme framework but with a Maths for Safe AI focus. See ARIA website here for more information. | New Procurement | Competition | Multiple awards of up to £500k each with a cumulative total of £5M | Grant and/or Contract | January 2025 | May 2025 | 6-36 |
| ARIA Programme Funding - Safeguarded AI | Technical Areas 1.2 and 1.4 R&D programme focusing on the theory elements of compositional world-modelling (for safe AI). See ARIA website here for more information. | New Procurement | Competition | Total programme budget of circa £30-50M, awarded to between 10 and 20 projects. | Grant and/or Contract | February 2025 | July 2025 | 6-60 |

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|---|---|---|---|---|---|---|---|---|
| ARIA Programme Partners - Forecasting Tipping Points and Climate | Operational support, use of facilities, and field support for the Forecasting Tipping Points and Future Proofing our Climate and Weather Programmes | New Procurement | Direct Award | Up to £1.5M | Contract | January 2025 | February 2025 | 60 |
| ARIA Programme Partners - Forecasting Tipping Points and Climate | Driving research-to-impact pathways and operational solutions for the Forecasting Tipping Points and Future Proofing our Climate and Weather Programmes | New Procurement | Direct Award | Up to £1.5M | Contract | January 2025 | February 2025 | 60 |
| Safeguarded AI Creator Event | ARIA hosted event for Safeguarded AI Programme Creators | New Procurement | Direct Award | £40,000 | Contract | January 2025 | February 2025 | 1 |
| ARIA Programme Consultant - Forecasting Tipping Points | Locally based (Greenland) technical consultant for the Forecasting Tipping Points Programme | New Procurement | TBC | £50,000 | Contract | February 2025 | March 2025 | 60 |
| ARIA Programme Funding - Robotics | Technical Area 2 of R&D Programme to fund a suite of projects into robot dexterity research.  See ARIA website here for more information. | New Procurement | Competition | £600,000 | Grant and/or Contract | March 2025 | September 2025 | 6-60 |

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|---|---|---|---|---|---|---|---|---|
| ARIA Opportunity Seed Funding - Future Proofing our Climate and Weather | Fund a number of smaller activities outside of the main programme framework but with a Programmable Plants focus. See ARIA website here for more information. | New Procurement | Competition | Multiple awards of up to £500k each with a cumulative total of £5M | Grant and/or Contract | March 2025 | July 2025 | 6-36 |
| Coaching | Leadership coaching for PDs & exec | Replacement | Competition | ~£125,000 | Contract | February 2025 | April 2025 | 12 |
| CLM Software | Contract Lifecycle Management software | New Procurement | Market assessment + RFQ | ~£50,000 | Contract | January 2025 | March 2025 | 12-24 |
| Invoicing support | Operating partner to support specific financial and administrative processes | New Procurement | Market assessment + RFQ | ~£50,000 | Contract | January 2025 | March 2025 | 3-36 |
| Cloud Environment Setup | Operational maintenance of collaborative cloud platform | New Procurement | Market assessment + RFQ | £30,000 | Contract | January 2025 | June 2025 | 12-24 |

ARIA's procurement pipeline provides a forward look of our anticipated contract and grant sourcing activity over the next 3 months. Where possible, we have included all projects and anticipated procurements valued at £25k or more.

Neither the publication of this pipeline, nor any of the information presented in it, should be taken as a commitment or representation on the part of ARIA (or any other organisation) to enter into an arrangement or to proceed with a procurement. Circumstances may change and we cannot guarantee that the requirements, contract

value, and/or timeline will be as stated. There may also be further sourcing activity that takes place that we are not currently aware of and which may therefore not appear on this procurement pipeline.

We will refresh our published procurement pipeline every 3 months.

# Contracts/Grants placed over £25,000

These are contracts/grants we've signed since 01.10.24

| Supplier | SME | Service Description | Context | Route to market | Award date | Duration (months) | Total Contract Value (including VAT where applicable) | Type of award |
|---|---|---|---|---|---|---|---|---|
| Institute for AI Policy and Strategy | No | Research and Development | Safeguarded AI Programme | Direct award | 24/10/24 | 6 | £85,560 | Contract |
| Mirabolic Consulting LLC | No | Research and Development | Scaling Compute Programme | Market assessment + RFQ | 24/10/24 | 2 | £30,000 | Contract |
| Phantom Studio | Yes | Comms + Engagement | Robot Dexterity Prize | Market assessment + RFQ | 19/11/24 | 3 | £29,885 | Contract |
| Individual Creator* | Yes | Research and Development | Robot Dexterity Programme | Competition | 17/12/24 | 5 | £57,000 | Contract |
| Individual Creator* | Yes | Research and Development | Robot Dexterity | Competition | 18/12/24 | 5 | £57,000 | Contract |

| | | | Programme | | | | | |
|---|---|---|---|---|---|---|---|---|
| Individual Creator* | Yes | Research and Development | Robot Dexterity Programme | Competition | 18/12/24 | 5 | £57,000 | Contract |
| Airtable | No | Software | IT | Market assessment + RFQ | 02/10/24 | 12 | £77,000 | Contract |
| Odgers Berndston | No | Recruitment Services | Professional services | Market assessment + RFQ | 12/11/24 | 4 | £41,667 | Contract |
| Cambridge University Technical Services | No | Data Science Report | Consultancy | Market assessment + RFQ | 11/11/24 | 1 | £25,000 | Contract |
| Cornell University | No | Research and Development | Scaling Compute Programme | Competition | 1/10/24 | 37 | £1,100,000 | Grant |
| Alphawave IP Group plc | No | Research and Development | Scaling Compute Programme | Competition | 2/10/24 | 36 | £6,088,287 | Contract |
| University of Stirling | No | Research and Development | Nature Computes | Competition | 3/10/24 | 36 | £499,638 | Grant |

| | | | Better Seed | | | | | |
|---|---|---|---|---|---|---|---|---|
| Rain Neuromorphics Inc | Yes | Research and Development | Scaling Compute Programme | Competition | 11/10/24 | 38 | £6,034,674 | Contract |
| Rain Neuromorphics Inc | Yes | Research and Development | Scaling Compute Programme | Competition | 11/10/24 | 34 | £2,649,809 | Contract |
| University College London | No | Research and Development | Scoping Our Planet Seed | Competition | 17/10/24 | 24 | £499,444 | Grant |
| University of Oxford | No | Research and Development | Scoping Our Planet Seed | Competition | 18/10/24 | 24 | £499,294 | Grant |
| Cardiology Devices Ltd | Yes | Research and Development | Smarter Robot Bodies Seed | Competition | 21/10/24 | 18 | £499,737 | Grant |
| Adaptive Machine Patterns Ltd | Yes | Research and Development | Smarter Robot Bodies Seed | Competition | 21/10/24 | 12 | £486,629 | Contract |
| University of Cambridge | No | Research and Development | Scoping Our Planet Seed | Competition | 25/10/24 | 36 | £499,876 | Grant |
| National Physical Laboratory | No | Research and Development | Forecasting Tipping Points Programme | Direct award | 7/11/24 | 8 | £300,000 | Contract |

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|---|---|---|---|---|---|---|---|---|
| Imperial College London | No | Research and Development | Smarter Robot Bodies Seed | Competition | 11/11/24 | 12 | £268,290 | Grant |
| University of Leeds | No | Research and Development | Smarter Robot Bodies Seed | Competition | 15/11/24 | 18 | £499,996 | Grant |
| The Royal Veterinary College | No | Research and Development | Smarter Robot Bodies Seed | Competition | 18/11/24 | 24 | £414,889 | Grant |
| University College London | No | Research and Development | Safeguarded AI Programme | Competition | 19/11/24 | 12 | £259,273 | Grant |
| University of the Sunshine Coast | No | Research and Development | Smarter Robot Bodies Seed | Competition | 22/11/24 | 24 | £52,507 | Grant |
| Individual Creator* | Yes | Research and Development | Nature Computes Better Seed | Competition | 26/11/24 | 24 | £499,912 | Grant |
| Imperial College London | No | Research and Development | Nature Computes Better Seed | Competition | 2/12/24 | 36 | £499,992 | Grant |
| Imperial College London | No | Research and Development | Precision Neurotechnologies Programme | Competition | 2/12/24 | 1 | £145,820 | Grant |

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|---|---|---|---|---|---|---|---|---|
| University of Southampton | No | Research and Development | Scoping Our Planet Seed | Competition | 4/12/24 | 30 | £500,000 | Grant |
| University of Southampton | No | Research and Development | Smarter Robot Bodies Seed | Competition | 6/12/24 | 29 | £499,985 | Grant |
| Pliantics ApS | Yes | Research and Development | Robot Dexterity Programme | Competition | 7/12/24 | 26 | £849359 | Contract |
| Stanford University | No | Research and Development | Nature Computes Better Seed | Competition | 9/12/24 | 24 | £499,996 | Grant |
| Sonalis Imaging Limited | Yes | Research and Development | Precision Neurotechnologies Programme | Competition | 12/12/24 | 36 | £4,192,945 | Contract |
| Cranfield University | No | Research and Development | Scoping Our Planet Seed | Competition | 12/12/24 | 12 | £356,834 | Grant |
| Imperial College London | No | Research and Development | Precision Neurotechnologies Programme | Competition | 16/12/24 | 42 | £4,140,515 | Grant |
| Elysium Robotics LLC | Yes | Research and Development | Robot Dexterity | Competition | 16/12/24 | 21 | £1,500,092 | Contract |

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|---|---|---|---|---|---|---|---|---|
| Sangtera Inc | Yes | Research and Development | Robot Dexterity Programme | Competition | 17/12/24 | 24 | £999,992 | Grant |
| University College London | No | Research and Development | Smarter Robot Bodies Seed | Competition | 17/12/24 | 30 | £494,897 | Grant |
| The University of Glasgow | No | Research and Development | Precision Neurotechnologies Programme | Competition | 17/12/24 | 48 | £3,999,611 | Grant |
| HASH Ltd | Yes | Research and Development | Safeguarded AI Programme | Competition | 17/12/24 | 15 | £818,134 | Contract |
| Imperial College London | No | Research and Development | Precision Neurotechnologies Programme | Competition | 17/12/24 | 48 | £3,723,213 | Grant |
| Imperial College London | No | Research and Development | Precision Neurotechnologies Programme | Competition | 18/12/24 | 48 | £3,063,752 | Grant |
| Cambridge University Health | No | Research and Development | Activation Partners | Competition | 3/10/24 | 36 | £11,547,470 | Grant |

| Partners | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| CIC VCGI UK Ltd | Yes | Research and Development | Activation Partners | Competition | 1/10/24 | 38 | £5,381,990 | Contract |
| Nucleate Bio Inc | Yes | Research and Development | Activation Partners | Competition | 9/10/24 | 36 | £3,430,765 | Contract |
| Pillar Companies Management UK Ltd | No | Research and Development | Activation Partners | Competition | 8/10/24 | 36 | £10,910,151 | Contract |
| Renaissance Philanthropy UK Limited | Yes | Research and Development | Activation Partners | Competition | 1/10/24 | 36 | £13,321,690 | Contract |

* This contract/grant is placed with an independent individual creator; the name of the individual has been removed.

**Advanced Research + Invention Agency** | **ARIA**

# Amendments to Contracts over 50% of their Original Total Contract Value

These are amendments to existing contracts we've signed since 01.10.24.

| Supplier | SME | Service Description | Context | Amendment Type | Amendment Signature Date | Additional contract duration | Original Contract Value + Amendments (£ ex VAT) | New Total Contract Value inc all Amendments (£ ex VAT) |
|---|---|---|---|---|---|---|---|---|
| Individual | Yes | Coaching | Leadership coaching for PDs & exec | Existing option to extend agreed | 05/09/24 | 7 | £59,000+ £89,000 | £148,000 |
| Individual | Yes | Programme Expert Committee | Consultancy | Existing option to extend agreed | 26/11/24 | 5 | £62,989+ £20,611 | £83,600 |

# Financial transactions above £25,000

These are invoices we've paid since 01.10.24.

| Supplier | Expense type | Context | Date | Transaction amount (£ inc VAT) |
|---|---|---|---|---|
| Amodo Design Ltd | Research Funding | Research Project | 23/12/2024 | £25,133.00 |
| Amodo Design Ltd | Research Funding | Research Project | 23/12/2024 | £32,474.58 |
| Ashgro Inc | Research Funding | Research Project | 12/12/2024 | £28,458.00 |
| Asterisk Laboratories Co-operative Ltd | Research Funding | Research Project | 06/12/2024 | £78,528.19 |
| Be Good Limited | Venue hire | Events + Workshops | 13/12/2024 | £223,286.71 |
| Bird & Bird LLP | Legal Services | Legal Support | 01/11/2024 | £31,030.20 |
| Corporate Travel Management (North) Limited | Business Travel | Travel Management | 11/11/2024 | £34,834.33 |
| Deep Science Ventures Limited | Research Funding | Research Project | 01/11/2024 | £73,761.60 |
| Formagrid Inc dba Airtable | CRM + project management | Functional System | 14/11/2024 | £54,638.33 |
| Fractile Ltd | Research Funding | Research Project | 06/12/2024 | £144,144.11 |
| Fractile Ltd | Research Funding | Research Project | 13/12/2024 | £162,466.55 |
| Glasgow Lab for AI Verification Ltd | Research Funding | Research Project | 29/11/2024 | £25,721.64 |

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|---|---|---|---|---|
| Kings College London | Research Funding | Research Project | 22/11/2024 | £313,922.07 |
| Milltown Partners GBR Limited | Comms + engagement | Operating Partner | 08/10/2024 | £74,887.20 |
| Milltown Partners GBR Limited | Comms + engagement | Operating Partner | 15/11/2024 | £74,887.20 |
| Milltown Partners GBR Limited | Comms + engagement | Operating Partner | 13/12/2024 | £74,887.20 |
| Nesta | Prize Partner | Functional System | 17/10/2024 | £59,563.20 |
| Nesta | Prize Partner | Functional System | 11/11/2024 | £35,548.80 |
| Newcastle University | Seconded Staff | Operating Staff | 22/11/2024 | £44,554.74 |
| Newcastle University | Seconded Staff | Operating Staff | 13/12/2024 | £44,658.96 |
| PACE-XL LTD | Programme + project management | Operating Partner | 17/10/2024 | £74,607.60 |
| PACE-XL LTD | Programme + project management | Operating Partner | 17/10/2024 | £29,989.20 |
| PACE-XL LTD | Programme + project management | Operating Partner | 17/10/2024 | £30,016.80 |
| PACE-XL LTD | Programme + project management | Operating Partner | 22/11/2024 | £87,428.40 |
| PACE-XL LTD | Programme + project management | Operating Partner | 06/12/2024 | £26,272.80 |
| Renaissance Philanthropy UK Limited | Research Funding | Research Project | 30/12/2024 | £151,047.60 |
| Renaissance Philanthropy UK Limited | Research Funding | Research Project | 30/12/2024 | £190,462.80 |
| Signaloid Limited | Research Funding | Research Project | 17/10/2024 | £72,950.00 |
| Signaloid Limited | Research Funding | Research Project | 17/10/2024 | £32,742.00 |

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|---|---|---|---|---|
| TOG UK Properties Limited (Fora) | Office space + security | Infrastructure | 08/10/2024 | £152,401.20 |
| TOG UK Properties Limited (Fora) | Office space + security | Infrastructure | 11/11/2024 | £152,401.20 |
| TOG UK Properties Limited (Fora) | Office space + security | Infrastructure | 02/12/2024 | £38,895.30 |
| TOG UK Properties Limited (Fora) | Office space + security | Infrastructure | 02/12/2024 | £367,827.00 |
| University of Cambridge | Seconded Staff | Operating Staff | 08/10/2024 | £39,615.41 |
| University of Cambridge | Seconded Staff | Operating Staff | 08/10/2024 | £39,615.41 |
| University of Exeter | Research Funding | Research Project | 17/10/2024 | £32,214.94 |
| Wagstaff Bros Limited | Office space + security | Infrastructure | 18/11/2024 | £25,829.22 |

## Prompt payment data

This is our prompt payment data since 01.04.24

| Financial Year | Quarter | Percentage of invoices paid within 5 days | Percentage of invoices paid within 30 days |
|---|---|---|---|
| 24/25 | Q1 | 13.16% | 88.82% |
| 24/25 | Q2 | 10.73% | 88.41% |
| 24/25 | Q3 | 13.68% | 84.91% |

## ARIA's headcount

| Category | December 2024 |
|---|---|
| Employed staff | 43 |
| Contracted staff | 3 |
| Seconded staff | 5 |
| **Total:** | **51** |